**APPENDIX III**

**600+ Things You Can Do with A Law Degree**

**(Other Than Practice Law)**

Alternative legal careers are rapidly growing in popularity. We have been monitoring non-traditional, law-related employment opportunities since the inception of our *National and Federal Legal Employment Report* in 1979. Several years later, we published our first of several books on the subject and have addressed this topic before numerous attorney and law school audiences.

The list of job titles that follows is a compilation of more than 600 currently active legal employment opportunities across all employment sectors -- private, public, and nonprofit -- that have either appeared in the *National and Federal Legal Employment Report* or have come to our attention via other sources, including our career counseling clients who have successfully made the transition from traditional law practice into rewarding alternative careers where their law degrees and legal training are highly valued and relied upon.

Law-related positions are found in every employment sector and virtually every industry and economic endeavor -- corporations, trade associations, professional associations, every level of government, advocacy organizations, foundations, colleges and universities, accounting firms, hospitals, museums, even law firms. Every time we think our list is complete, we discover new jobs and careers where a law degree and legal training are prized. Thus, we are continually adding to our list.

We define law-related careers as fields wherein a law degree is not required, but is nevertheless a considerable asset. Attorneys have the requisite training and qualifications to prosper in many different fields. Hiring officials in these law-related areas have become increasingly attuned to the value to their organizations of having lawyers occupy these positions.

Please note that many of the careers listed below may legitimately fit into more than one category, e.g., Law Firm Business Development Editor (Marketing and Development as well as Media and Entertainment); Affirmative Action Specialist (Human Resources as well as Civil Rights), Environmental Claims Specialist (Insurance and Risk Management as well as Environmental Careers), etc. Space limitations compel us to list these "cross-disciplinary careers" only once.

The topical headings we have chosen are not the only ones that could have been selected. For example, you will not see a heading entitled "Administrative Law," which we felt was too general for the purpose of this list. Specific job titles could be listed under other topical headings, depending upon the classifier's opinion.

No longer is it possible to go about one's daily business worried only about the implications of financial and political decisions taken in New York, Washington, DC, and Sacramento, Austin, Tallahassee, Albany, or some other state capital. Henceforth, we will also have to concern ourselves with decisions taken in Tokyo, Frankfurt, Beijing, and even Singapore, Seoul, Taipei, and Kuala Lumpur, among others. Similarly, we will all have to learn new ways of conducting ourselves in a "virtual, real-time" world where information is both too prolific and almost too readily available in "megadoses."

Among its many services to the legal community, our Nationwide Career Counseling for Attorneys (NCCA) and Sutherland Hermann Associates subsidiaries specialize in advising attorneys contemplating career transitions on law-related career opportunities and prospective employers in each of these career fields. Through the years, we have advised thousands of lawyers seeking to transition from mainstream law into law-related careers, and the demand for this specialized counseling is increasing all the time.

*Copyright © 1995 Federal Reports Inc.*

The list below and additional information is online at <http://www.attorneyjobsonline.com/attorneyjobsonline/index.html>

Academic Administration

Academic Support Program Coordinator

Affirmative Action/EEO Officer

Assistant to the President/Chancellor

Business Affairs Director/Officer

Campus Ombudsman

Campus Security Compliance Officer

Contract Staff Analyst

Cooperative Legal Education Director

Corporate Liaison Officer

Disability Services Coordinator

Diversity Management Director

Environmental Programs Professional

Equity Coordinator

Federal/State Relations Professional

Grants and Contract Compliance Specialist

Grants and Contracts Manager

Healthcare Licensing Manager

Judicial Affairs Officer

Laboratory Business Manager

Law School Academic Compliance Affairs Officer

Law School Advocacy Programs Director/ Assistant

Law School Career Placement Officer

Law School Clinical Program Supervisor

Law School Development/Fundraising Officer

Law School Director of Admissions/Financial Aid

Law School Director of Alumni Affairs

Law School Director of Institutional Advancement

Law School Director of Marketing

Law School Director of Student Affairs

Law School Faculty Computer Consultant

Law School Legal Education Director

Law School Publication Support Specialist

Legislative Affairs Professional

Paralegal Program/School Administrator

Planned/Deferred Giving Officer/Director

Real Estate Director/Officer

Sexual Harassment/Sexual Assault Counselor

Sponsored Research Director

Student Affairs Professional

Student Legal Affairs Officer

Technology Licensing Associate

Trust Officer

Undergraduate Program Manager/Coordinator

Alternative Dispute Resolution

Administrative Judge

Administrative Law Judge

ADR Intake Specialist

Alternative Dispute Resolution Coordinator

Arbitration Administrator

Arbitrator

Asylum Officer

Civil Mediation Program Manager

Contractor Industrial Relations Specialist

Convenor/Facilitator

Dispute Resolution Professional

Domestic Relations Mediation Program Manager

Domestic Relations Mediator

Domestic Resolution Specialist

Fair Housing Specialist

Family Support Magistrate

Hearing Officer

Mediation Coordinator

Mediator

Neutral Advisor

Ombudsman

Ombudsman for Private Property Rights

Small Claims Mediation Program Manager

Small Claims Mediator

Structured Settlements Professional

Banking and Finance

Bank International Trade Specialist

Bank Investment Compliance Officer

Bank Probate Administrator/Officer

Banking Enforcement Advisor

Bankruptcy Analyst

Benefits Professional

Capital Market Consultant

Chapter 13 Trustee

Claims/Settlement/Termination Specialist

Commercial Lending Manager

Community Reinvestment Act Director

Compliance Officer (Bank Regulation)

Compliance Officer (Commodities/Securities)

Consumer Affairs Examiner

Corporate Finance Executive

Credit Examiner

Employee Benefits Trust Administrator

Escrow Agent

Estate/Fiduciary Administrator

Estate and Financial Planner

Financial Enforcement Specialist

Financial Institution Examiner

Financial Planner/Planning Analyst

Financial Services Sales Agent

Futures Trading Investigator

Investment Banking Officer

Legal Advertising/Sales Literature Manager

Legal Fee Auditor/Legal Cost Specialist

Legal Product Manager-Corporate

Legal Product Manager-Private Label Funds

Legal Product Manager-Securities/Brokerage

Loan Administrator/Specialist

Loan Workout Officer

Mutual Fund Administrator

Pension Benefits Examiner

Pension Law Specialist

Probate Accountant

Public Finance Consultant

Securities Compliance Examiner

Securities Firm Executive

Securities Transactions Analyst

Trust Benefits Specialist

Trust Business Development Professional

Trust Examiner

Trust Officer/Administrator

Trust Property Manager

Trust Risk Analyst

U.S. Trustee/Assistant U.S. Trustee

Workers' Compensation Auditor

Civil Rights

Accessibility/Compliance Specialist

Advocacy Coordinator

Affirmative Action Specialist

ADA Coordinator

ADA Compliance Manager

Civil Rights Analyst

Civil Rights Coordinator

Civil Rights/Affirmative Action Investigator

Community Relations Specialist

Conciliation Specialist

Cultural Diversity Director

Equal Opportunity Compliance Specialist

Equal Employment Opportunity Manager/Officer

Human Rights Administrator

Judiciary AA/EEO Investigator

Legal Compliance Officer

Contracts, Procurement, and Grants

Competition Advocate

Contract Negotiator

Contract Specialist/Administrator/Officer

Contract Staff Analyst

Contract Termination Specialist

Grants Administration Specialist

Grants Supervisor

Industrial Property Manager

Procurement Officer/Analyst

Purchasing Officer/Director

Self-Determination Specialist

Small Business Advocate

Technology Transfer Professional

Court Administration

Alternative Sanctions Coordinator

Assistant Circuit/District Executive for

Legal Affairs

Attorney Admissions Deputy

Bankruptcy Administrator

Bankruptcy Appeals Clerk

Bankruptcy Case Administration Manager

Bankruptcy Examiner

Bankruptcy Group Manager

Case Calendaring Clerk

Circuit/District Court Executive

Clerk of Court

Court Administrator

Court Analyst

Court Mental Health Services Manager

Court Operations Specialist

Court Services Director

Court Technology Advisor

Deputy Clerk

Disciplinary Administrator

Estate/Probate Administrator

Friend of the Court

Guardian Ad Litem

Guardianship Clerk

Jury Commissioner

Land Commissioner

Legal Documents Officer/Supervisor

Legal Research Director

Parole Officer

Pretrial Services Officer

Probation Director

Probation Officer

Public Guardian

Registrar

Reporter of Decisions

Settlement Director

Supervisor of Public Trust Accounts

Support Payments Officer

Training Professional

Victim Services/Restitution Coordinator

Violations Bureau Manager

Criminal Justice and Law Enforcement

Alcohol, Tobacco and Firearms Inspector

Bank Fraud Investigator

Border Patrol Agent

Child Abuse Investigator

Child Support Enforcement Case Analyst

Civil Penalties Officer

Civilian Complaint Review Board Officer

Compliance Support Inspector

Computer Crime and Security Specialist

Computer Fraud Investigator

Consumer Safety Inspector

Crime Analyst

Crime Prevention Coordinator

Criminal Investigator

Criminal Justice Administrator/Analyst

Criminal Research Specialist

Customs Inspector

Deputy Inspector General for Investigations

Drug Enforcement Administration Special Agent

Domestic Investigator

Drug Investigator

Economic Crimes Investigator

Employment Investigator

Enforcement Analyst

Enforcement Professional

FBI Special Agent

Federal Trade Investigator

Financial Enforcement Specialist

Fines, Penalties and Forfeiture Specialist

Foreign Service Narcotics Control Officer

Forensic Investigator

Fraud/White Collar Crime Investigator

Fugitive Witness Investigations Specialist

Game Law Enforcement Officer

General Investigator/Inspector

Hidden Assets Investigator

Immigration Inspector

Inspector General

Inspector General Complaints Analysis Specialist

Intellectual Property Loss Investigator

Internal Affairs Director

Investigations Review Specialist

Law Enforcement Coordination Manager

Law Enforcement Specialist

Missing Persons Investigator

Municipal Code Enforcement Officer

Postal Inspector

Private Investigator

Revenue Officer/Agent

Securities Fraud Examiner

Seized Property/Asset Management Specialist

Software Piracy and Licensing Abuse Investigator

Special Agent (Wildlife)

Treasury Enforcement Agent

Victims Compensation Officer/Claims Analyst

Victim Services Manager

Welfare Investigator

Energy and Natural Resources

Energy Advocate

Energy Conservation Program Specialist

Energy Regulatory Affairs Professional

Landman

Mineral Appeals Analyst

Natural Resources Specialist

Public Utilities Specialist

Renewable Energy Program Specialist

Environmental Careers

Coastal Zone Resources Manager

Conservation Field Representative

Director of Environmental Affairs

Director, Legislative Analysis and

Environmental Policy

Environmental/Public Health Advocate

Environmental Claims Examiner

Environmental Compliance Manager

Environmental Consultant

Environmental Ombudsman

Environmental Planning Manager

Environmental Policy Analyst

Environmental Protection Specialist

Environmental Public Participation Specialist

Hazardous Waste Management Consultant

Marine Resource Management Specialist

Remediation Specialist

Resource Policy Analyst

Safety and Occupational Health Specialist

Technological Program Hazards Specialist

Trade Association Environmental Staffer

Ethics/Professional Responsibility

Attorney Ethics Coordinator

Attorney Ethics Investigator

Bar Disciplinary Manager

Client Protection Fund Director/Officer

Corporate Ethics Director/Officer

Ethics Auditor

Ethics Commission Director/Officer

Ethics Program Specialist

Ethics Trainer

Health Professions Investigator

Hospital Ethicist

Judicial Disabilities Commission Investigator

Lawyer Assistance Program Director

License Examining Specialist

Professional Licensing Officer

Professional Regulation Compliance Analyst

Unauthorized Practice of Law Advisor

Unauthorized Practice of Law Investigator

Healthcare

Health Plan Member Services Coordinator

Healthcare Compliance Officer

Healthcare Fraud Investigator

Hospital Planned Giving Professional

Hospital Risk Manager

Nursing Home Investigator

Patient Rights Advocate

Quarantine Investigator

Human Resources

Employee Benefit Plan Specialist

Employee Disability Programs Manager

Employee Relations Manager/Specialist

Employment and Training Specialist

Government Benefits Director

Human Resources Director

Lawyer Temporary Agency Manager

Legal Career Counselor

Legal Search Consultant

Manpower Development Specialist

Personnel Management Specialist

Professional Standards Administrator

Reemployment Rights Compliance Specialist

Retirement Systems Administrator

Salary Administration Specialist

Social Security Disability Claimant Representative

Veterans Program Specialist

Veterans Reemployment Rights Specialist

Human Services

Aging Services Program Specialist

Child Support Collection Specialist

Children's Advocate

Director of Human Relations

Elder Rights Specialist/Advocate

Geriatric Care Manager/Advocate

Mental Healthcare Ombudsman

State Long-Term Care Ombudsman

Women's Rights Advocate/Domestic

Abuse Specialist

Insurance and Risk Management

Bankruptcy Claims Examiner

Casualty Claims Specialist

Civil Service Retirement Claims Examiner

Claims Representative/Manager

Commercial Claims Specialist

Dependent and Estates Claims Examiner

Document Compliance Specialist

Environmental Claims Specialist

Errors and Omissions Claims Manager

General Agent

General Claims Examiner

Health Benefits Program Analyst

Health Care Policy Analyst

Health Insurance Specialist

Health Plan Member Services Coordinator

Insurance Agent (Life, Health, and Disability)

Insurance Agent (Property and Casualty)

Insurance Claims Representative

Insurance Consultant

Insurance Fraud Investigator

Insurance Licensing Administrator

Insurance Licensing Consultant

Insurance Market Conduct Examiner

Insurance Officer

Insurance Policy Analyst

Insurance Services Practice Group Head

Insurance Specialist

Issuing Specialist

Liability Claims Analyst

Litigation Examiner

Loss and Damage Claims Examiner

Medical Malpractice Claims Analyst

Pension Investigator

Personal Trust Product Manager

Professional Liability Claims Analyst

Professional Liability Insurance Program Marketer

Professional Liability Underwriter

Recovery Manager

Risk Analyst

Risk Manager

Social Insurance Administrator/Representative

Social Insurance Claims Examiner

Transportation Claims Examiner

Unemployment Insurance Administrator

Veterans Claims Examiner

Workers' Compensation Claims Examiner

Workers' Compensation Program Specialist

Intellectual Property

Applications Examiner

Conveyance Examiner

Copyright Examiner

Corporate Copyright Specialist

Corporate Director of Licensing

Foreign Filing Specialist

Health Care Licensing Manager

Intellectual Property Resources Director

Patent Administrator

Patent Examiner

Patentability Review Examiner

Patent/Technology Licensing Officer

Technology Transfer Community Outreach Professional

Technology Transfer Director

Trademark Examiner

Intelligence/Security

Aviation Security Specialist/Officer

CIA Clandestine Service Agent

Foreign Assets Control Intelligence Analyst

Foreign Service Diplomatic Security Officer

Industrial Property Clearance Specialist

Industrial Security Specialist/Officer

Information Security Consultant

Information Security Specialist/Officer

Intelligence Officer

Intelligence Research Specialist

Internal Security Specialist/Officer

Munitions Export Control Specialist

Personnel Security Specialist/Officer

Physical Security Specialist/Officer

Premises Security Consultant

Security Administration Specialist/Officer

Security Assistance Analyst

Security Classification Specialist/Officer

Security Inspector

International Affairs, Trade, and Investment

Commercial Loan Specialist

Commercial Operations Specialist

Country Risk Analyst

Customs Entry and Liquidation Specialist

Economic Development Director

Economic Development Project Officer

Export Administrator/Manager

Export Control Specialist

Export Credit Manager

Export Factor

Export Insurance Issuing Specialist

Financial Institution Reform Advisor

Foreign Affairs Specialist

Foreign Service Officer

Foreign Trade Zone Manager

Immigration/Benefits Coordinator

Import Compliance Specialist

Import/Export Manager/Coordinator/Agent

International Affairs Specialist

International Agency Liaison Officer

International Human Rights Advisor

International Relations Officer

International Trade Specialist

International Trade and Investment Consultant

Library Foreign Law Specialist

Manager of Export/Import Compliance

Manager of Global Trading Documentation

Munitions Export Control Specialist

Passport and Visa Examiner

Political Risk Insurance Officer

Tariff and Regulatory Supervisor

Trade Documentation Officer

U.S. and Foreign Commercial Service Officer

Labor Relations

Industrial Relations Specialist

Labor Investigator

Labor Management Relations Examiner

Labor Negotiator/Mediator

Labor Relations Clearinghouse Staff Member

Labor Relations Consultant

Labor Relations Manager/Specialist/Analyst

Labor Relations Planning and Analysis Manager

Wage and Hour Law Administrator

Wage and Hour Law Compliance Specialist

Legal Administration

Bar Association Professional

CLE Administrator

CLE Training Manager/Specialist

Law Firm Administrator/Executive Director

Law Firm Management Consultant

Law Firm Trainer

Law Firm Recruiter

Legal Services Program Executive Director

Pro Bono Coordinator

Professional Relations Coordinator

Legal Documents/Information/Research

Analyst in Social Legislation

Archivist (Legal)

Economic Research Analyst

Freedom of Information Act/Privacy Act Officer

Law Librarian

Law Library Computer Network Manager

Legal Database Manager

Legal Historian

Legal Instruments Examiner

Legal Researcher

Legal Writer

Public Disclosure Officer

Senior Paralegal

Social Science Research Analyst

Technical Legal Information Specialist

Legislative and Regulatory Affairs

Congressional Affairs Specialist

Congressional Inquiries Program Manager

Congressional Liaison Specialist

Food Program Specialist

Governmental Affairs/Relations Positions

Intergovernmental Affairs Specialist

Legislative Affairs Specialist/Legislative

Analyst/Legislative Director

Legislative Assistant

Legislative Coordinator

Legislative Correspondent

Legislative Drafter

Legislative Program Manager

Legislative Representative

Legislative Staff Director

Lobbyist

Manager of Regulatory Affairs

Policy Advocate

Policy Analyst

Professional Legislative Committee Staff Director/Member

Professional Licensing Board Compliance Officer

Program Integrity Specialist

Regulations/Rulings Specialist

Regulatory Analyst

Regulatory Compliance Director

Regulatory Impact Analyst/Program Specialist

Regulatory Implementation Manager

Telecommunications Regulatory/Policy Analyst

Litigation Management/Support

Alternative Sentencing Consultant

Case Assessment Consultant

Jury Selection Advisor

Law Firm Director of Litigation Services

Litigation Analyst

Litigation Management Professional

Litigation Management Trainer

Litigation Support Consultant/Specialist

Litigation Support Project Manager

Trial Consultant

Management and Administration

Acquisitions/Divestiture Professional

Association (Trade or Professional) Executive

Automobile Dealer Performance Manager

City/County Clerk/Administrator

Corporate Secretary

Elections Administration Officer

Emergency Management Specialist

Federal Aid Administrator

Foundation Executive/Program Manager

Grants Management Specialist

Industry Specialist

Law Office Management Specialist

Management Analyst

Nonprofit Advocacy Organization Manager

Program Analyst/Officer

Sports Franchise General Manager

Unclaimed Property Administrator

Marketing and Development

Bar Review Regional Director/Administrator

Business Broker

Gift and Estate Planning Professional

Economic Development Positions (State/Municipal)

Franchise Development Manager

Law Firm Director of Client Relations

Law Firm Business Development Editor

Law Firm Client Development Director

Legal Cost Management Sales Consultant

Legal Publishing Sales Representative

Media and Entertainment

Acquisitions Editor

Law Correspondent/Reporter

Law Firm Business Development Editor

Legal Editor

Legal Newspaper/Journal Publisher

Legal Publisher Account Representative

Literary Agent

New Product Development Professional (Legal Publisher)

Public Affairs Specialist

Sports/Talent Agent

Technical Publications Writer/Editor (Legal)

Real Estate/Housing

Community Development Block Grant Coordinator

Development Specialist

Director of Real Estate

Fair Housing Community Educator

Fair Housing Test Coordinator

Housing Advocate

Housing Authority Director/Professional

Housing Programs Administrator

Housing Services Planner

Land Agent

Land Acquisition Manager

Land Law Examiner

Land Manager

Land Preservation Director

Land Protection Director/Specialist

Lease Negotiator

Real Estate Auction Project Manager

Realty Specialist/Officer

Register of Deeds

Right-of-Way Agent

Tenant's Broker

Title Examiner

Zoning Administrator

Taxation

Estate Tax Examiner

International Tax Analyst

Property & Transaction Tax Manager

Tax Agent

Tax Law Specialist

Tax Manager/Tax Planning Manager

Tax Research Manager/Professional

Technical Services Manager

Trust Tax Manager

Teaching-Law School

Academic Support Instructor

Assistant/Associate/Full Professor

Clinical Program Director

Clinical Program Instructor

Foreign Law School Professor/Lecturer/Leader

Legal Research & Writing Program Instructor

Teaching-Undergraduate/Graduate

Paralegal Program Instructor

Business Law Professor

Criminal Justice Program Instructor

Dispute Resolution Teacher

Environmental Policy Teacher

Ethics Instructor

Labor Relations Instructor

Law and Anthropology Professor

Law and Economics Professor

Law and History Professor

Law and Psychology Professor

Law and Society Professor

Legal Administration Professor

Legal Studies Program Coordinator

Legal Studies Program Teacher

Real Estate Instructor

Security Assistance Management Instructor

Tax Instructor

Transportation

Admeasurer

Boating Law Administrator

Highway Safety Specialist

Marine Inspector

Marine Transportation Policy Analyst

Traffic Management Specialist

Transportation Specialist

Transportation Safety Consultant

Vessel Traffic Specialist